



# Local Laboratories. Local Focus.

Running a practice in Arizona offers unique challenges. For reliability and unrivaled laboratory services, choose your local laboratory - Sonora Quest Laboratories.

Through extensive resources and a local focus, Sonora Quest Laboratories can meet or exceed your expectations by:

- Improving efficiency for your practice and easing anxiety for your patients.
- Providing expertise and education that keep you at the forefront through various CME programs and personal in-services on the latest tests and technologies.
- Delivering reliable and innovative testing to help improve patient insights.
- Utilization of Six Sigma for continuous process improvement and quality.



- Most major health plan and payor contracts, including United Healthcare, Blue Cross/Blue Shield, Healthnet, Cigna, Aetna, Humana, Schaller Anderson, Health Choice, Life Wise, and many more.
- Our local laboratories in Phoenix, Tucson, and Flagstaff provide statewide medical and technical expertise to perform a full range of clinical, molecular, and pathology services.
- 98% of tests are performed in our laboratories, for faster turnaround time and fewer errors in specimen handling.
- >95% of our routine tests are reported by 8:00 a.m. the next day, helping to ease patient anxiety and expedite treatment decisions.
- Sonora Quest Laboratories is an active participant and supporter of the local chapters of many community organizations such as the Juvenile Diabetes Research Foundation, the American Cancer Society, and the American Heart Association.

**70% of healthcare decisions are based on lab results.  
Choose the lab you trust - Sonora Quest Laboratories.**



# Turn to Sonora Quest Laboratories and expect more

## Efficiency for your practice and ease for your patients

- Care360™ Physician Portal, our on-line test order and result system, helps provide for efficient management of your patients' lab results and medications for additional clinical insights while letting you securely store, access, and share patient information with all-around ease.
- Our investment in Patient Service Centers throughout the state will grow to more than 60 locations by the beginning of 2009. This widespread coverage includes rural areas such as Lake Havasu City, Show Low, and Yuma.
- Greater than 97% of patients surveyed by a third party provider at our Patient Service Centers rated their overall experience with Sonora Quest Laboratories as very good or excellent, up from 95% in 2007.
- Comprehensive test menu lets you use one lab for all of your testing needs.
- Reliable couriers mean less time spent shipping samples and ordering supplies.

## Expertise and education keep you at the forefront

- Experienced Sales Team, including two Genomic and Esoteric Testing Specialists (GETS), complete our consultative approach by updating you on the latest laboratory advances.
- Our web site, [www.sonoraquest.com](http://www.sonoraquest.com), offers the latest information, including a searchable test menu and Physician Interpretive Guide.
- Your patients can also schedule their Patient Service Center appointments and pay their bills on [www.sonoraquest.com](http://www.sonoraquest.com).
- Extensive patient information, both on our web site and in brochures that are available free of charge for your office, prompts healthy dialogue during office visits.

## Quality and innovative testing help provide better insights for patient care

- Our history of continued quality improvement is clear: 2007 - Arizona Showcase in Excellence Award; 2005 - Arizona Governor's Award for Quality; 2004 - 2 separate Arizona Showcase in Excellence Awards; 2003 - Arizona Pioneer Award for Quality.
- Utilization of the ThinPrep® Imager on all ThinPrep liquid-based pap tests submitted - at no extra cost to you. This is our standard of care.
- Extensive Anatomic Pathology capabilities, including electronic reporting, local-based Pathology with more than 50 Pathologists in varying sub-specialities.
- A commitment to leading-edge technology and state of the art facilities provides access to the latest, most innovative, and medically pertinent tests available.

For more information, contact your Sonora Quest Laboratories' Account Manager, visit our web site at [www.sonoraquest.com](http://www.sonoraquest.com), or contact us at the following numbers: Metropolitan Phoenix - 602.685.5000, Tucson - 520.322.8264, Northern Arizona - 928.774.2837.



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